

STERLING MANAGEMENT SERVICES

COMPANY PROFILE

Sterling Management & Consulting, Inc. launched its Mini Storage Management operations in 1989 when it assumed management of six distressed mini storage facilities. Within 1 year each project was turned into profitability netting our clients a \$1.3 Million **increase** in profits. Since its inception, we have managed 30+ projects (California, Washington, Colorado, Texas, Florida, South Carolina, and Georgia) most being larger the 70,000 sq. ft.

Our clients are all long-term relationships, **even after a project is sold**. We currently manage 1 Million sq. ft. and 10 Projects with Regional presence in Fort Lauderdale, FL, San Diego, CA, and Seattle, WA. We also consult nationwide performing Feasibility and Market Studies. We affiliate with industry professionals of the highest reputation and track record for Acquisition, Financing, Development, Design, and Brokerage.

Offices:

900 SW 5 th Place	550 Marina Parkway
Fort Lauderdale, FL 33312	Chula Vista (San Diego), CA 91910
(954) 767-8011	(360) 460-3454
FAX 524-53679 (866) 641-9016	FAX 681-4125

Principals: Sarah E. Even - She is a distressed property expert, featured speaker, and an industry consultant. Sarah has 30+ years experience in Operations and Financial Management, Marketing, Feasibility Studies and Business Plans. She has also held a Board of Directors position with the Self Storage Association's Southeast Region.

She has enjoyed a dual career as a commercial property manager handling office complexes and retail centers before her entry into Self Storage.

She is partner and GM of a very successful 550 slips Marina and 237 Five-Star RV Resort in San Diego since 1984. This is a \$25M recreational portfolio, and she oversees all operations, marketing, advertising, budgeting, cash flows, tenant and capital improvements, and all HR duties.

Support Staff: Jerry Zimmerman – He is Director of Operations overseeing day to day Operations of all contracted facilities, company marketing and new acquisitions. He has over 25 combined years of retail and self storage management experience.

Affiliate Support: Acquisition, Development, Design, Consulting, Financing, and Brokerage

References: A complete list of references is available upon request.